

Welcome to

**SESAME
BANKHALL
GROUP.**

The UK's
largest distributor
of support to
financial advisers



Introducing: Sesame Bankhall Group

Sesame Bankhall Group (SBG) is wholly-owned by Aviva, and provides support services to financial advisers across the UK through our three core brands: Sesame, Bankhall and PMS.



I find working for SBG is liberating – I feel I have the freedom to be able to express my views knowing that they will be listened to. This brings with it a sense of pride makes SBG a forward-thinking, innovative and rewarding place to work.

Richard, Training & Competence Manager

SESAME ● BANKHALL ● PMS ●

S.

About Sesame: protecting our members.

Sesame is an award-winning network of appointed representative (AR) mortgage and protection advisers. We are responsible for our members' compliance with regulatory requirements, offering a breadth of knowledge and support that is unrivalled anywhere else in the market. We work with our members to understand their business goals and support them to meet their objectives. Bringing together over 800 advisers, Sesame has specialised in mortgages, protection and general insurance for over 20 years.

B.

About Bankhall: supporting our clients.

Bankhall provides award-winning compliance and business support services to directly authorised (DA) financial advisory firms. We are not responsible for our clients' compliance with regulation, but we do provide guidance on how advisers and firms can achieve best practice. With expertise ranging from pensions and investments to mortgages and protection, Bankhall has been operating for over 25 years, supporting thousands of clients to embrace regulatory change.

P.

About PMS: connecting our members.

PMS is one of the UK's leading mortgage clubs for DA advisers. We connect our members with market-leading products as well as exclusive arrangements across mortgages, protection and general insurance. PMS members benefit from our truly personalised, collaborative approach that places advisers and customers at the heart of everything we do.



Working together.

Together, we are Sesame Bankhall Group, one of the most influential voices in the financial advice sector. So when you join the SBG team, you will hold a pivotal role in helping shape the future of financial advice, both for SBG's financial advisers, and for their customers.



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SBG is a company which provides the tools and support to do the job, and the opportunities to innovate are limitless.

**Danny,
Mortgage Desk
Manager**

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What it's like to work for SBG

As an employee here at SBG you will benefit from our group-focused culture and ethos that brings all of our staff together, regardless of where you may be based – Sale in Greater Manchester, at home, in the field or Guranguan, India – or which brands you focus on.

Because we believe that people are the key drivers of our business, we want to make sure your role here is more to you than just a job. We are committed to providing some of the leading career development opportunities available in the industry, as well as a competitive benefits package.

Your benefits

- Competitive salary
- Company bonus scheme
- Flexible working
- Personal development plans and professional development support
- Minimum 27 days' holiday, plus eight bank holidays and purchase holiday scheme
- Company pension scheme starting with 5% employer contribution
- Company life assurance (8x annual salary)
- Up to 40% discount off Aviva products including home, car or life insurance
- Access to online shopping discount and cashback platform, My Aviva Extras, which includes over 800 online and high street retailers
- Tax-free savings through a cycle to work scheme and travel season ticket loans
- Tax-free savings electric vehicle scheme
- Plus more!

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SBG is keen to develop individuals within the business and offer many opportunities for progression.

**Neil,
Regulatory
Specialist**”

Making the most of your career

We want to ensure that you have access to the knowledge and skills that you need to develop and thrive.

When you join us you will be supported by a personalised induction and development plan, created by you in partnership with your manager. This will be supported by learning events, advice and support from our HR & Development team, and the opportunity to apply to undertake regulatory and professional qualifications.

Keeping in-touch with you

At SBG, you always have the chance to share your views, be it through your manager, our annual survey, or through one of our colleague forums such as the Inclusion Council and Colleague Involvement Committee.

We regularly share business news and updates throughout the year during all-colleague sessions, team meetings and our intranet.

Events and social

Plus, at SBG we want to give you the chance to get to know your colleagues in a social setting, with our annual winter party and mid-year events.

In addition, our active Corporate Social Responsibility (CSR) policy means that charitable initiatives are a key feature of life here at SBG. We host regular events and initiatives to raise money and awareness for causes close to the hearts of SBG staff, so you're welcome to take part and suggest organisations you'd like to see supported.

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The culture is very open and honest at SBG with a modern, open office space, and notably SBG supports anyone who would like the opportunity to further their own development.

**Olivia,
Finance
Administrator**

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In my nine years here at SBG, I feel that I have benefited from the support of colleagues who have believed in me and helped in my self-development.

**Nick,
Senior Learning
Manager**

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Any questions?

For more information about what it's like to work here at SBG, get in-touch with our HR & Development team by emailing careers@sbg.co.uk

**SESAME
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